

Automotive Service Councils of California

MT. DIABLO - CHAPTER 20



ASCCA CHAPTER 20, Volume 21, Issue 8—FEBRUARY 2026

FEBRUARY 2, 2026

Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

www.automotiveservicecouncils.org



*An opportunity for Discussion, Sharing and Networking
about Real World Issues*

Moderated by

Jeffrey Nott, Altus Business Solutions

Jeff spent his formative years in the East Bay where he attended the automotive programs at Contra Costa College. His first job out of High School was working at a Shell Station in Walnut Creek. That job changed his life's ambitions to becoming a service station dealer himself and did so five years later in San Jose. After 18 years in that industry he shifted to selling automotive software programs and educating shop owners on best business practices he learned from running his own successful shops and others'.

In 2010 he decided to coach businesses full-time. In 2019 he published his book "1 Week 1 Thing", an operating system for businesses.

He was an ASE Master Technician for over 30 years.

He is a Past President and Board member of San Jose Chapter of the ASC.

He has two daughters, one of whom is an Olympian who competed at the Beijing '08 Olympics.

Jeff resides in San Jose with his wife of 46 years.



Tuesday, February 10th, 2026, 6-9 pm

Hosted by Central Automotive, 1425 Auto Center Drive, Walnut Creek, CA 94597

Pizza dinner ~ ASCCA Ch 20 one person no charge, \$10 each additional person, \$20 non-ASCCA

President's Message - February 2026



Hello ASCCA Chapter 20 Members,

Man, what a start to the new year! Thank you to everyone - Board members included - who made the January meeting run smoothly. Shout-out to the high school students who attended - your engagement was fantastic! Thank you to the educators for spreading the word, and to Campolindo High School for hosting our event.

At the January meeting we were honored to have Pelle and his wife, Turbo, from The Detail Firm share their knowledge and experience with us. They provided practical tips and tricks on how to correct situations that can occasionally occur while client vehicles are in our care during maintenance or repairs - such as light scratches, interior stains, or minor scuffs. Their expertise helps us elevate the overall presentation of our clients' vehicles and also opens the door to alternative income opportunities, such as headlight restoration. We truly appreciate Pelle, Turbo, and The Detail Firm for being a valuable resource, supporting our industry, and contributing to the community.

Looking ahead, on February 10th at Central Automotive in Walnut Creek, Jeffrey Knott from Altus Business Solutions and author of "1 Week 1 Thing" will be facilitating our next meeting through interactive roundtable discussions. This will be a great opportunity for shop owners to openly discuss real-world topics, share experiences, and learn how others are navigating similar situations in their businesses.

We look forward to having all members attend as we continue this journey together - growing our skill sets, increasing our value, and delivering a higher level of service and experience to our clients and community.

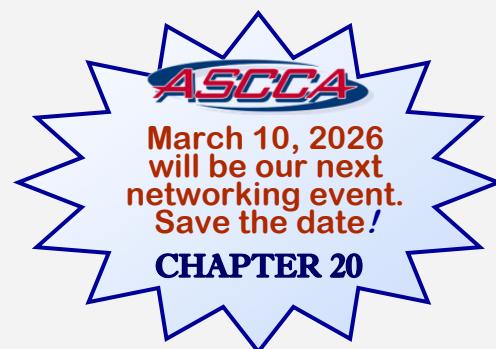
Thank you all again, we are now back to our normal programming schedule.

Respectfully,

Sergio I. Fragoso Naja

German Sport

ASCCA Chapter 20 President



CHAPTER 20 Rep Report

Hello Chapter 20,

Our First Council of Representatives (COR) meeting of 2026: 12 Chapters in Attendance, including our new ASCCA President Jennifer Barizon, of Four Car Garage!



-First off a reminder that Team Weekend 2026 is March 14th-16th at the Embassy Suites Riverfront Sacramento! All members welcome, and please specify if you would like to attend the State Board Meeting Sunday morning. This is a great way to network with other ASCCA members and shop owners from all over the state.

-Next up, the Annual ASCCA Training Conference will be held in Irvine, September 11-13. Open to all shops and employees. If you have training topic ideas or know of a Speaker that you would like to hear, please reach out to me and I will present it in the next meeting.

-Lastly, all chapters are focused on bringing more guests to our regular meetings. If you know someone in the industry that could benefit from the support and knowledge of the ASCCA and its members, please bring them along to a Chapter 20 event this year.

Neal Wiebmer

Contra Costa Auto Service





When details matter
January 20th, 2026



2026 Annual Training Conference
Call for Session Proposals or Topic Ideas





Calling All Automotive Technology Students! Applications Now Open for ASCEF 2026 SCHOLARSHIPS! Deadline: March 31, 2026

Applications are currently being accepted for the Automotive Service Councils Educational Foundation (ASCEF) 2026 scholarships! Each year, the ASCEF awards scholarships ranging from \$500 - \$1,000. These scholarships provide assistance to current under-graduates who are in the automotive service field.

Overall Qualifications: You must be planning to seek employment in the California after-market/independent repair industry and be a

- California high school senior who plans to enroll in post high school technical and academic training or
- California college under-graduate in the automotive service field

Applications must be submitted by March 31, 2026.

To apply online visit:

<https://automotivescholarships.com/scholarships/ascca>

The ASCEF is a nonprofit corporation dedicated to supporting and advancing the entire automotive industry through technical education and training, scholarships, and other industry inspired programs.

To learn more about the ASCEF, visit www.ascef.org.

Questions? Contact Kate Peyer at 916-290-5828 or kpeyer@amgroup.us.



Do you have an old car you don't know what to do with?
Donate to the ASC Educational Foundation!

Call (844) 877-2473 to make a donation today! Every car donated goes towards scholarships for students developing a career in the automotive aftermarket industry.

Vehicle donations are tax-deductible.

We accept all types of vehicles that meet the following basic requirements:

- ◊ Vehicle has a clear title.
- ◊ Vehicle is in one piece.
- ◊ Vehicle is accessible for safe towing.
- ◊ Vehicle does not need to be running.

For more information about the advantages of donating a vehicle to ASCEF, visit ascef.org.

Your donations raised will continue to help us award scholarships to students seeking a career in the automotive aftermarket industry.

We appreciate all the support! [Link to the 28 minute February 2025 webinar](#)

Apply Today!

**Tips for
Scholarship
Applicants**

***The Jeff Stich
Memorial Scholarship***



***If you would like to make a
donation, go to
ASCEF ~
Jeff Stich Memorial
Scholarship***

CHAPTER 20 MEMBER LIST

REGULAR MEMBERS

All-Flow Muffler & Auto Danny Larson 3900 Pacheco Blvd Martinez, CA 94593 925-229-3044	European Auto Repair Carlos Showing 1573 Third Avenue Walnut Creek, CA 94597 925-944-5606	Moorhead Automotive Ctr Moe Kakar 740 N. Texas Street Fairfield, CA 94533 916-504-1204	TechZone Auto Matt Patterson 1300 Galaxy Way, Suite 3 Concord, CA 94520 925-465-4966
Burrough & Sons Automotv Jacob Burrough 5154 Sobrante Avenue El Sobrante, CA 94803 510-222-3330	Frank's Auto Service DJ Frank & Trent Courtney 1255 Boulevard Way Walnut Creek, CA 94595 925-942-3677	Orinda Motors Allen Pennebaker 63 Orinda Way Orinda, CA 94563 925-254-2012	Top Shop Auto Frank Powell 1285 Parkside Drive Walnut Creek, CA 94596 925-900-8160
Cecil's Hi-Tech Auto Care Antonio Munoz 799 Davis Street Vacaville, CA 95687 707-448-0861	German Sport Sergio Fragoso 1400 Autocenter Drive Walnut Creek, CA 94597 925-934-6665	Orinda Shell Auto Care Kathy Mitchell 9 Orinda Way Orinda, CA 94563 925-254-1486	Walnut Creek Automotive Jeff Boaman 1855 Contra Costa Blvd Pleasant Hill, CA 94523 925-849-6440
Central Automotive Matthew Weathers 1425 Auto Center Drive Walnut Creek, CA 94597 925-932-6604	Gilmores Auto Service Phillip Sanders 2151 N. Broadway Walnut Creek, CA 94596 925-939-9430	Precision Auto Repair Tyler & Renee Edgren 164 A Wyoming Street Pleasanton, CA 94566 925-462-7440	West Coast Muffler & Tire Steve Elstins 2090 Market Street Concord, CA 94520 925-676-8376
Contra Costa Auto Service Neal Wiebmer 1410 Concord Ave, Ste A Concord, CA 94520 925-798-1205	JJ Auto Repair Victor & Teresa Gonzalez 6300 Brentwood Blvd, #A Brentwood, CA 94513 925-513-5927	Randys Mobile Mech'l Svc Randy Wilferd 2750 Cloverdale Ave. Concord, CA 94518 925-288-0766	
Dick & Ryan's Auto Repair Trevor Stoneham 1679 1st Street Livermore, CA 94550 925-373-9055	M Service Dante Paulazzo 2008 Mount Diablo Blvd. Walnut Creek, CA 94596 925-932-8744	Solano Way Auto Repair Ken R. Fritzberg 2197 Solano Way Concord, CA 94520 925-676-2890	
Dublin Car Tek Tim Johnson 6008 Dougherty Rd. Dublin, CA 94568 925-829-9300	Monkey Wrenches, Inc. Ted Curran 8130 Brentwood Blvd Brentwood, CA 94513 925-634-4145		



HONORARY LIFETIME MEMBERS

Mary Kemnitz D&H Enterprises 2689 Monument Blvd Concord, CA 94520 925-356-0683
Walt Commans, ASE 5312 Quail Ridge Terrace Anaheim Hills, CA 92807 714-974-3208

ASC-CA Chapter 20 MISSION STATEMENT

*“To promote professionalism throughout our industry by upholding our state code of ethics and sharing our successes and failures with our members and future members”.
“To elevate and unite automotive professionals and give them a voice”.*

Chapter 20 appreciates its Associate Members, Branch Members and Corporate Representatives

Acrisure Insurance	Ryan Cummings	925-553-4874 rcummings@acrisure.com
Allied Auto Stores	Larry Nelson	925-465-5501 larry.nelson@alliedautostores.com
AutoZone	Robert Dominguez	510-861-1842 robert.dominguez@autozone.com
BG Fleming Distributing Co.	Christopher Smith Nels Johnson	916-223-0559 csmith@bgfleming.com 707-301-5484 nels@bgfleming.com
Digital Financial Group	Shannon Devery	626-476-9016 'shannon@fdis-sangabrielvalley.com
O'Reilly Auto Parts	Jonathon Fontana Edgar Vazquez	925-209-0353 jfontana3@oreillyauto.com 949-903-8630 evazquez16@oreillyauto.com
NAPA Auto Parts	Terrie Drewry	916-417-8442 terrie_drewry@genpt.com
Revenue Now Inc.	Heath Blake	650-594-1309 heath@revenuenowinc.com
SC Fuels	Mark Williams Derik Riesberg	408-625-6059 williamsm@scfuels.com 916-316-3752 riesbergd@scfuels.com
Standard Motor Products	Anthony Durham	510-381-9198 adurham@smfpsa.com
Superior Auto Parts	Chris Sanchez	925-457-3920 chris@trimoninc.com

Chapter 20 Educator Members

Acalanes High School
Jason Dukes
1200 Pleasant Hill Road
Lafayette, CA 94549
925-280-3970, x7331

Alhambra High School
Ryan Shelley
150 E Street
Martinez, CA 94553
925-313-0440 ext 1432

Bay Area Community Colleges
Pamela Gutman
555 Ralph Appezzato
Memorial Parkway
Alameda, CA 94501
925-872-9356

Campolindo High School
Las Lomas High School
Steve Boone
300 Moraga Road
Moraga, CA 94556
925-997-6349

Clayton Valley High School
Michael Bellew
1101 Alberta Way
Concord, CA 94521
925-768-1047

Concord High School
Greg Golsang
4200 Concord Blvd
Concord, CA 94521
925-687-2030

Contra Costa College
2600 Mission Bell Drive
San Pablo, CA 94806
510-215-3974
510-235-7800

Liberty High School
Jonathan Dorr
850 Second Street
Brentwood, CA 94513
559-977-0181

Las Lomas High School
Kyle Honea
1460 S Main st
Walnut Creek CA 94596
(925) 280-3920 ext 2608

Los Medanos College
Jason Deerman
2700 East Leland Road
Pittsburg, CA 94565
925- 206-9445

Solano Community College
Andrew McGee
1687 North Ascot Way
Vallejo, CA 94591
707-864-7000 ext 5694

Pittsburg High School
Mark Childers
1750 Harbor Street
Pittsburg, CA 94565
925-473-2390 ext 7799



2026 New Laws and Regulations

Staying current on employment regulations can feel like a full-time job - especially in California. To help you stay informed and compliant, we're sharing a helpful resource that highlights the **top new laws and regulatory changes impacting California employers**.

[Click here to review the latest updates](#)

This overview covers key changes that may affect your workplace, policies, and day-to-day operations. Whether you manage a team or support HR decisions, this is a quick and valuable read to ensure you're prepared for what's ahead.

If you have questions after reviewing the information or would like to discuss how these updates may impact your organization, please don't hesitate to reach out to us - we're happy to help.

Thank you for being an engaged and proactive member of the ASCCA.

Dealerships turn to used car market to boost profits and service and repair

By Wire Reports on January 21, 2026

In addition to larger profit margins on used vehicles, dealerships also see an opportunity to expand their service bay business

Excerpt: **Fort Wayne, Ind.**—As new vehicle prices reach new highs, the used car market is seeing volume increases as consumers look toward affordability. And the size and profitability of the used market is attracting increasing dealership participation.

Used Vehicles Help Dealers' Bay Volume Used-vehicle sales can provide dealership bays with much-needed business, replacing lost bay volume resulting from fewer vehicles under 5 years old on U.S. roads, which had been the traditional mainstay of dealer service bay volume.



Many dealerships are bundling service contracts with used-vehicle sales. Dealers can develop greater, more immediate bay business from used-vehicle buyers than new vehicle customers as used vehicles require more maintenance per mile during the first three years following the sale.

Win, Win, Win Situation for Dealers With dealerships capturing only about 40% of the used vehicle market nationwide, there is room for them to expand their presence and benefit in three ways: additional unit sales, a higher gross margin per used sale than for new vehicles, and increased service bay traffic.

Increased Sweet Spot Repair Competition Many used vehicles sold by dealerships are in the early years of the repair-age sweet spot (6 to 10 years old) or will enter it soon (particularly off-lease vehicles). Dealers are increasingly competing head-on with independent service provider outlets for the sweet spot repair business. Vehicles in the sweet spot years produce above-average repair volume per mile across many products.

[Read full article Here ~ Aftermarket Matters, January 31, 2026 edition](#)



BAR and BAR and more BAR
Aftermarket Matters, January 31, 2026 edition for Northern California

USEFUL LINKS & CONTACTS

ASCCA Membership Portal

Use your email address registered with the ASCCA office for this login creation.
Your username will automatically be **FirstName.LastName**. [Create your login here](#)

ASCCA Calendar at a Glance

Monthly ASCCA Newsletter for Members

<https://www.ascca.com/news/wyntk-archive>
January 2026

ASCCA Benefits Summary Page

ASCCA attorney, **Jack Molodanof**, 916-447-0313m, <jack@mrgco.org>
[Legislative Update for November 2025](#)

Jeff Stich & Kathy Smith/Chapter 20 Scholarships

ASCEF - <https://automotivescholarships.com/scholarships/ascca>
(916) 290-5828 | (916) 444-7462 – fax kpeyser@amgroup.us

ASCCA training video library

March 27th-29th, 2026
ATE Seattle



Updated BAR Write it Right Guide: www.bar.ca.gov/wir

ASCCA August 7, 2025 Webinar - Important BAR changes

ASCCA Webinar - What To Do If You Are Cited by BAR

Bureau of Automotive Repair Launches Online License Printing -
www.bar.ca.gov/license-print

BAR - Citation and Remedial Training Programs - <https://www.bar.ca.gov/citation>

BAR - Vehicle Safety Systems Inspection Program -

ASCCA State Office

One Capital Mall, Suite 800, Sacramento, CA 95814

Tel: (916) 924-9054, (800) 810-4272; Fax: (916) 444-7462

Gloria Peterson - Executive Director, Ext 104, gpeterson@amgroup.us
Anne Mullinax - Deputy Executive Director, Ext 116, amullinax@amgroup.us
Jacob Gray - Membership Services, Ext 137, jgray@amgroup.us



Maximize your ASCCA membership with four key components:

Networking with Peers: Connect with automotive professionals from across California and build meaningful relationships.

TeamTalk Platform: This platform enhances collaboration within our community.

Chapter and State Benefits: State and Chapter programs are designed to support you.

Business Growth: ASCCA can help you succeed - offering training programs, skills support, legislative monitoring, networking and other relevant resources.

Calling All Automotive Technology Students!

Application Now Open for
ASCEF 2026 SCHOLARSHIPS!

Deadline: March 31, 2026

Apply Today!



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Mission Statement / Core Purpose / Code of Ethics

MISSION STATEMENT: To provide business resources for our members and to advance the professionalism of the Automotive Repair Industry.

CORE PURPOSE: To elevate and unite automotive professionals and give them voice.

CORE VALUES: Integrity, Compassion, Professionalism, Unity

BHAG: Make the public aware that ASCCA means skilled professionalism and inspired customer trust.

CODE OF ETHICS:

1. To promote goodwill between the motorist and the automotive industry.
2. To have a sense of personal obligation to each individual customer.
3. To perform high quality services at a fair and just price.
4. To employ the best skilled personnel obtainable.
5. To use only proven merchandise of high quality, distributed by reputable firms.
6. To itemize all parts and adjustments in the price charged for services rendered.
7. To retain all parts replaced for customer inspection, if so requested.
8. To uphold the high standards of our profession and always seek to correct any and all abuses within the automotive industry.
9. To uphold the integrity of all members.
10. To refrain from an advertisement, which is false or misleading or likely to confuse, or deceive the customer.