

MT. DIABLO - CHAPTER 20



ASCCA CHAPTER 20, Volume 21, Issue 8– FEBRUARY 2026

FEBRUARY 2, 2026



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940



*An opportunity for Discussion, Sharing and Networking
about Real World Issues*

Moderated by

Jeffrey Nott, Altus Business Solutions

Jeff spent his formative years in the East Bay where he attended the automotive programs at Contra Costa College. His first job out of High School was working at a Shell Station in Walnut Creek. That job changed his life's ambitions to becoming a service station dealer himself and did so five years later in San Jose. After 18 years in that industry he shifted to selling automotive software programs and educating shop owners on best business practices he learned from running his own successful shops and others'.

In 2010 he decided to coach businesses full-time. In 2019 he published his book "1 Week 1 Thing", an operating system for businesses.

He was an ASE Master Technician for over 30 years.

He is a Past President and Board member of San Jose Chapter of the ASC.

He has two daughters, one of whom is an Olympian who competed at the Beijing '08 Olympics.

Jeff resides in San Jose with his wife of 46 years.



Tuesday, February 10th, 2026, 6~9 pm

Hosted by Central Automotive, 1425 Auto Center Drive, Walnut Creek, CA 94597

Pizza dinner ~ ASCCA Ch 20 one person no charge, \$10 each additional person, \$20 non-ASCCA

President's Message - February 2026



OFFICERS & BOARD 2026

PRESIDENT

Sergio Fragoso ... 925-934-6665
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PAST PRESIDENT

Trent Courtney ... 925-942-3677

Hello ASCCA Chapter 20 Members,

Man, what a start to the new year! Thank you to everyone - Board members included - who made the January meeting run smoothly. Shout-out to the high school students who attended - your engagement was fantastic! Thank you to the educators for spreading the word, and to Campolindo High School for hosting our event.

At the January meeting we were honored to have Pelle and his wife, Turbo, from The Detail Firm share their knowledge and experience with us. They provided practical tips and tricks on how to correct situations that can occasionally occur while client vehicles are in our care during maintenance or repairs - such as light scratches, interior stains, or minor scuffs. Their expertise helps us elevate the overall presentation of our clients' vehicles and also opens the door to alternative income opportunities, such as headlight restoration. We truly appreciate Pelle, Turbo, and The Detail Firm for being a valuable resource, supporting our industry, and contributing to the community.

Looking ahead, on February 10th at Central Automotive in Walnut Creek, Jeffrey Knott from Altus Business Solutions and author of "1 Week 1 Thing" will be facilitating our next meeting through interactive roundtable discussions. This will be a great opportunity for shop owners to openly discuss real-world topics, share experiences, and learn how others are navigating similar situations in their businesses.

We look forward to having all members attend as we continue this journey together - growing our skill sets, increasing our value, and delivering a higher level of service and experience to our clients and community.

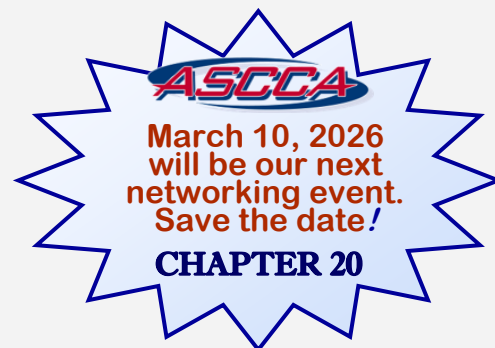
Thank you all again, we are now back to our normal programming schedule.

Respectfully,

Sergio I. Fragoso Naja

German Sport

ASCCA Chapter 20 President



CHAPTER 20 Rep Report

Hello Chapter 20,

Our First Council of Representatives (COR) meeting of 2026:
12 Chapters in Attendance, including our new ASCCA President
Jennifer Barizon, of Four Car Garage!

-First off a reminder that Team Weekend 2026 is March 14th-16th
at the Embassy Suites Riverfront Sacramento! All members welcome,
and please specify if you would like to attend the State Board
Meeting Sunday morning. This is a great way to network with other
ASCCA members and shop owners from all over the state.

-Next up, the Annual ASCCA Training Conference will be held in Irvine,
September 11-13. Open to all shops and employees. If you have training topic
ideas or know of a Speaker that you would like to hear, please reach out to me
and I will present it in the next meeting.

-Lastly, all chapters are focused on bringing more guests to our regular
meetings. If you know someone in the industry that could benefit from the
support and knowledge of the ASCCA and its members, please bring them
along to a Chapter 20 event this year.

Neal Wiebmer

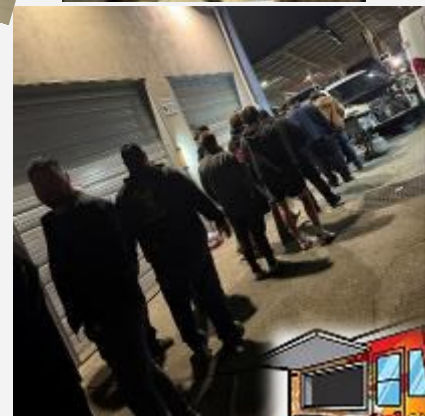
Contra Costa Auto Service

A promotional banner for the ASCCA Team Weekend. It features the ASCCA logo, the text "Team Weekend" in a large, stylized font, a circular inset image of a bridge at night, a red circle with "RSVP TODAY!", and the dates "MARCH 27-29" in large green letters. At the bottom, it says "Embassy Suites Sacramento Riverfront Promenade" and "www.ascca.com". A large white arrow with a red outline points from the network diagram above towards the banner.



When details matter

January 20th, 2026



2026 Annual Training Conference
Call for [Session Proposals](#) or [Topic Ideas](#)



Calling All Automotive Technology Students! Applications Now Open for ASCEF 2026 SCHOLARSHIPS! Deadline: March 31, 2026

Applications are currently being accepted for the Automotive Service Councils Educational Foundation (ASCEF) 2026 scholarships! Each year, the ASCEF awards scholarships ranging from \$500 - \$1,000. These scholarships provide assistance to current under-graduates who are in the automotive service field.

Overall Qualifications: You must be planning to seek employment in the California after-market/independent repair industry and be a

- California high school senior who plans to enroll in post high school technical and academic training or
- California college under-graduate in the automotive service field

Applications must be submitted by March 31, 2026.

To apply online visit:

<https://automotivescholarships.com/scholarships/ascca>

The ASCEF is a nonprofit corporation dedicated to supporting and advancing the entire automotive industry through technical education and training, scholarships, and other industry inspired programs.

To learn more about the ASCEF, visit www.ascef.org.

Questions? Contact Kate Peyser at 916-290-5828 or kpeyser@amgroup.us.

Apply Today!

**Tips for
Scholarship
Applicants**



Do you have an old car you don't know what to do with?
Donate to the ASC Educational Foundation!

Call (844) 877-2473 to make a donation today! Every car donated goes towards scholarships for students developing a career in the automotive aftermarket industry.

Vehicle donations are tax-deductible.

We accept all types of vehicles that meet the following basic requirements:

- ◇ Vehicle has a clear title.
- ◇ Vehicle is in one piece.
- ◇ Vehicle is accessible for safe towing.
- ◇ Vehicle does not need to be running.

For more information about the advantages of donating a vehicle to ASCEF, visit ascef.org.

Your donations raised will continue to help us award scholarships to students seeking a career in the automotive aftermarket industry.

We appreciate all the support! [Link](#) to the 28 minute February 2025 webinar

The Jeff Stich Memorial Scholarship



*If you would like to make a
donation, go to*

*ASCEF ~
Jeff Stich Memorial
Scholarship*

CHAPTER 20 MEMBER LIST

REGULAR MEMBERS

All-Flow Muffler & Auto
Danny Larson
3900 Pacheco Blvd
Martinez, CA 94593
925-229-3044

Burrough & Sons Automotv
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El Sobrante, CA 94803
510-222-3330

Cecil's Hi-Tech Auto Care
Antonio Munoz
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Central Automotive
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Contra Costa Auto Service
Neal Wiebmer
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Concord, CA 94520
925-798-1205

Dick & Ryan's Auto Repair
Trevor Stoneham
1679 1st Street
Livermore, CA 94550
925-373-9055

Dublin Car Tek
Tim Johnson
6008 Dougherty Rd.
Dublin, CA 94568
925-829-9300

European Auto Repair
Carlos Showing
1573 Third Avenue
Walnut Creek, CA 94597
925-944-5606

Frank's Auto Service
DJ Frank & Trent Courtney
1255 Boulevard Way
Walnut Creek, CA 94595
925-942-3677

German Sport
Sergio Fragoso
1400 Autocenter Drive
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Gilmores Auto Service
Phillip Sanders
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JJ Auto Repair
Victor & Teresa Gonzalez
6300 Brentwood Blvd, #A
Brentwood, CA 94513
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M Service
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2008 Mount Diablo Blvd.
Walnut Creek, CA 94596
925-932-8744

Monkey Wrenches, Inc.
Ted Curran
8130 Brentwood Blvd
Brentwood, CA 94513
925-634-4145

Moorhead Automotive Ctr
Moe Kakar
740 N. Texas Street
Fairfield, CA 94533
916-504-1204

Orinda Motors
Allen Pennebaker
63 Orinda Way
Orinda, CA 94563
925-254-2012

Orinda Shell Auto Care
Kathy Mitchell
9 Orinda Way
Orinda, CA 94563
925-254-1486

Precision Auto Repair
Tyler & Renee Edgren
164 A Wyoming Street
Pleasanton, CA 94566
925-462-7440

Randys Mobile Mech'l Svc
Randy Wilferd
2750 Cloverdale Ave.
Concord, CA 94518
925-288-0766

Solano Way Auto Repair
Ken R. Fritzberg
2197 Solano Way
Concord, CA 94520
925-676-2890

TechZone Auto
Matt Patterson
1300 Galaxy Way, Suite 3
Concord, CA 94520
925-465-4966

Top Shop Auto
Frank Powell
1285 Parkside Drive
Walnut Creek, CA 94596
925-900-8160

Walnut Creek Automotive
Jeff Boaman
1855 Contra Costa Blvd
Pleasant Hill, CA 94523
925-849-6440

West Coast Muffler & Tire
Steve Elstins
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925-676-8376

HONORARY LIFETIME MEMBERS

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925-356-0683

Walt Commans, ASE
5312 Quail Ridge
Terrace Anaheim
Hills, CA 92807
714-974-3208



ASC-CA Chapter 20 MISSION STATEMENT

"To promote professionalism throughout our industry by upholding our state code of ethics and sharing our successes and failures with our members and future members".

"To elevate and unite automotive professionals and give them a voice".

Chapter 20 appreciates its Associate Members, Branch Members and Corporate Representatives

Acrisure Insurance	Ryan Cummings	925-553-4874 rcummings@acrisure.com
Allied Auto Stores	Larry Nelson	925-465-5501 larry.nelson@alliedautostores.com
AutoZone	Robert Dominguez	510-861-1842 robert.dominguez@autozone.com
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Superior Auto Parts	Chris Sanchez	925-457-3920 chris@trimoninc.com

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555 Ralph Appenzato
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Campolindo High School
Las Lomas High School
Steve Boone
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Clayton Valley High School
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Concord High School
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Contra Costa College
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Liberty High School
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Los Medanos College
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Pittsburg, CA 94565
925- 206-9445

Solano Community College
Andrew McGee
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Vallejo, CA 94591
707-864-7000 ext 5694

Pittsburg High School
Mark Childers
1750 Harbor Street
Pittsburg, CA 94565
925-473-2390 ext 7799



2026 New Laws and Regulations

Staying current on employment regulations can feel like a full-time job - especially in California. To help you stay informed and compliant, we're sharing a helpful resource that highlights the **top new laws and regulatory changes impacting California employers**.

[Click here to review the latest updates](#)

This overview covers key changes that may affect your workplace, policies, and day-to-day operations. Whether you manage a team or support HR decisions, this is a quick and valuable read to ensure you're prepared for what's ahead.

If you have questions after reviewing the information or would like to discuss how these updates may impact your organization, please don't hesitate to reach out to us - we're happy to help.

Thank you for being an engaged and proactive member of the ASCCA.

Dealerships turn to used car market to boost profits and service and repair

By Wire Reports on January 21, 2026

In addition to larger profit margins on used vehicles, dealerships also see an opportunity to expand their service bay business

Excerpt: **Fort Wayne, Ind.**—As new vehicle prices reach new highs, the used car market is seeing volume increases as consumers look toward affordability. And the size and profitability of the used market is attracting increasing dealership participation.

Used Vehicles Help Dealers' Bay Volume Used-vehicle sales can provide dealership bays with much-needed business, replacing lost bay volume resulting from fewer vehicles under 5 years old on U.S. roads, which had been the traditional mainstay of dealer service bay volume.



Many dealerships are bundling service contracts with used-vehicle sales. Dealers can develop greater, more immediate bay business from used-vehicle buyers than new vehicle customers as used vehicles require more maintenance per mile during the first three years following the sale.

Win, Win, Win Situation for Dealers With dealerships capturing only about 40% of the used vehicle market nationwide, there is room for them to expand their presence and benefit in three ways: additional unit sales, a higher gross margin per used sale than for new vehicles, and increased service bay traffic.

Increased Sweet Spot Repair Competition Many used vehicles sold by dealerships are in the early years of the repair-age sweet spot (6 to 10 years old) or will enter it soon (particularly off-lease vehicles). Dealers are increasingly competing head-on with independent service provider outlets for the sweet spot repair business. Vehicles in the sweet spot years produce above-average repair volume per mile across many products.

Read full article [Here](#) ~ **Aftermarket Matters, January 31, 2026 edition**



BAR and BAR and more BAR

Aftermarket Matters, January 31, 2026 edition for Northern California

USEFUL LINKS & CONTACTS

ASCCA Membership Portal

Use your email address registered with the ASCCA office for this login creation.
Your username will automatically be **FirstName.LastName**. [Create your login here](#)

ASCCA Calendar at a Glance

Monthly ASCCA Newsletter for Members

<https://www.ascca.com/news/wyntk-archive>
January 2026

ASCCA Benefits Summary Page

ASCCA attorney, **Jack Molodanof**, 916-447-0313m, <jack@mgrco.org>

Legislative Update for November 2025

Jeff Stich & Kathy Smith/Chapter 20 Scholarships

ASCEF - <https://automotivescholarships.com/scholarships/ascca>
(916) 290-5828 | (916) 444-7462 – fax kpeyser@amgroup.us

ASCCA training video library

March 27th-29th, 2026
ATE Seattle



Updated BAR Write it Right Guide: www.bar.ca.gov/wir

ASCCA August 7, 2025 Webinar - Important BAR changes

ASCCA Webinar - What To Do If You Are Cited by BAR

Bureau of Automotive Repair Launches Online License Printing -
www.bar.ca.gov/license-print

BAR - Citation and Remedial Training Programs - <https://www.bar.ca.gov/citation>

BAR - Vehicle Safety Systems Inspection Program -

ASCCA State Office

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Tel: (916) 924-9054, (800) 810-4272; Fax:(916) 444-7462
Gloria Peterson - Executive Director, Ext 104, gpeterson@amgroup.us
Anne Mullinax - Deputy Executive Director, Ext 116, amullinax@amgroup.us
Jacob Gray - Membership Services, Ext 137, jgray@amgroup.us



Maximize your ASCCA membership with four key components:

Networking with Peers: Connect with automotive professionals from across California and build meaningful relationships.

TeamTalk Platform: This platform enhances collaboration within our community.

Chapter and State Benefits: State and Chapter programs are designed to support you.

Business Growth: ASCCA can help you succeed – offering training programs, skills support, legislative monitoring, networking and other relevant resources.

Calling All Automotive Technology Students!

Application Now Open for
ASCEF 2026 SCHOLARSHIPS!

Deadline: March 31, 2026

Apply Today!



Mission Statement / Core Purpose / Code of Ethics

MISSION STATEMENT: To provide business resources for our members and to advance the professionalism of the Automotive Repair Industry.

CORE PURPOSE: To elevate and unite automotive professionals and give them voice.

CORE VALUES: Integrity, Compassion, Professionalism, Unity

BHAG: Make the public aware that ASCCA means skilled professionalism and inspired customer trust.

CODE OF ETHICS:

1. To promote goodwill between the motorist and the automotive industry.
2. To have a sense of personal obligation to each individual customer.
3. To perform high quality services at a fair and just price.
4. To employ the best skilled personnel obtainable.
5. To use only proven merchandise of high quality, distributed by reputable firms.
6. To itemize all parts and adjustments in the price charged for services rendered.
7. To retain all parts replaced for customer inspection, if so requested.
8. To uphold the high standards of our profession and always seek to correct any and all abuses within the automotive industry.
9. To uphold the integrity of all members.
10. To refrain from an advertisement, which is false or misleading or likely to confuse, or deceive the customer.